

PRESS RELEASE

Sustainability and Digital Transformation Targets Are Driving Demand for Multi-Technical Service Contracts in Saudi Arabia's USD 445 Million Market

Real-Time Analytics Enable Energy Performance and Condition-Based Maintenance Contracts, Says Amani Al Moajil, New Saudi Arabia GM of Enova

RIYADH, Kingdom of Saudi Arabia – xx June 2021 -- Amani Al Moajil, the newly appointed General Manager of Saudi Arabia for Enova, the Middle East's leading energy and facilities management specialist, has said that digital transformation and energy efficiency and conservation, will boost Enova's attainable share of multi-technical service contracts in Saudi Arabia's USD 445 million energy and facilities management market.

[According to Research and Markets](#) and aligned with Saudi Vision 2030's goals for diversified economic growth and environmental sustainability, the Kingdom's facilities management market is set to more than double, driven by a staggering 11.1% CAGR between 2020 and 2030.

Saudi Arabia's retail, healthcare, hospitality, industrial, and transportation sectors are increasingly outsourcing their energy management solutions. CIOs are further integrating technologies such as real-time analytics, AI and machine learning, cloud, and the Internet of Things.

"As Saudi Arabia's market for multi-technical services reaches new heights, real-time analytics can help organizations to optimize their costs, employee and customer experiences, business competitiveness, and environmental sustainability," said Amani Al Moajil, General Manager - Saudi Arabia, Enova. "Enova is supporting Saudi Vision 2030 goals with the latest energy and facilities management innovations, from energy retrofits to building integrated renewable energy solutions, namely solar PV plants on rooftops and carparks."

In her role, Al Moajil will be responsible for consolidating Enova's growing market position in the Kingdom of Saudi Arabia through client retention, accelerating the digital transformation and addressing the built environment sustainability challenges. She is one of the Kingdom's first female Saudi national senior leaders in facilities management.

"We are seeing strong Saudi interest in energy performance contracts from the public but as well from the private sector, a process that goes beyond a traditional energy audit to the implementation of building retrofits, and delivering energy benchmarking," added Al Moajil. "Another driver in the market that shows high market demand is Enova's condition-based maintenance solutions. Maintaining assets based on their needs rather than on a set schedule, optimizing cost and improving safety standards."

In the Kingdom, Enova is enabling resource management transformation with public and private sector leaders such as the Saudi Standards, Quality, and Metrology Organization (SASO), Kinan Malls, Chalhoub Group and Banque Saudi Fransi.

Enova is further supporting Saudi market growth with the recent opening of its Hubgrade 4.0 smart monitoring and reporting center in the Kingdom. Hubgrade 4.0 is an industry-leading platform that provides organizations with real-time analytics, maintenance automation and dashboards, allowing for a full visibility on operational performance.

Al Moajil brings seventeen years of experience in the energy and facilities management industry, most recently as Contract Manager – Project Management Consultancy at Wood, the global consulting and engineering firm. During her tenure, Al Moajil earned multiple awards, including for integrity and financial responsibility. She was also featured globally in Wood’s communications for “Showcasing Inspiring Women Across the Business.”

“Amani Al Moajil has the industry expertise, professionalism, and leadership skills to lead Enova’s fast-growth Saudi Arabia operations,” said Renaud Capris, CEO, Enova. “She brings a proven track record of providing a high level of service to Saudi Arabia’s engineering and industrial sectors to enable the digital transformation of the energy and facilities management industry.”

Al Moajil holds a Bachelor’s degree in Computer Science Application at Jubail University College. She is also a Certified Project Management Professional.

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About Enova

Enova is the regional leader in integrated energy and multi-technical services, delivering comprehensive services to its clients. It provides performance-based Energy & Facilities Management solutions that help customers achieve their financial, operational, and environmental targets. With over 3,000 highly trained and multi-skilled employees, Enova serves a wide portfolio of clients in the public, residential, commercial, industrial and healthcare sectors across the region.

Enova was created in 2002 as a joint venture between Majid Al Futtaim and Veolia. Majid Al Futtaim is the leading shopping malls, communities, retail and leisure pioneer across the Middle East, Africa and Asia. Veolia is a global leader in optimized resource management, designing and providing water, waste, and energy management solutions that contribute to the sustainable development of communities and industries.

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About Veolia

Veolia group aims to be the benchmark company for ecological transformation. With nearly 179,000 employees worldwide, the Group designs and provides game-changing solutions that are both useful and practical for water, waste and energy management. Through its three complementary business activities, Veolia helps to develop access to resources, preserve available resources, and replenish them. In 2020, the Veolia group supplied 95 million people with drinking water and 62 million people with wastewater service, produced nearly 43 million megawatt hours of energy and treated 47 million metric tons of waste. Veolia Environnement (listed on Paris Euronext: VIE) recorded consolidated revenue of €26.010 billion in 2020. www.veolia.com

About Majid Al Futtaim

Founded in 1992, Majid Al Futtaim is the leading shopping mall, communities, retail and leisure pioneer across the Middle East, Africa and Asia.

A remarkable business success story, Majid Al Futtaim started from one man's vision to transform the face of shopping, entertainment and leisure to 'create great moments for everyone, every day'. It has since grown into one of the United Arab Emirates' most respected and successful businesses spanning 16 international markets, employing more than 43,000 people, and obtaining the highest credit rating (BBB) among privately-held corporates in the region.

Majid Al Futtaim owns and operates 27 shopping malls, 13 hotels and four mixed-use communities, with further developments underway in the region. The shopping malls portfolio includes Mall of the Emirates, Mall of Egypt, City Centre malls, My City Centre neighbourhood centres, and five community malls which are in joint venture with the Government of Sharjah. The Company is the exclusive franchisee for Carrefour in a number of markets across the Middle East, Africa and Asia, operating a portfolio of more than 300 outlets and an online store.

Majid Al Futtaim operates more than 500 VOX Cinemas screens and 34 Magic Planet family entertainment centres across the region, in addition to iconic leisure and entertainment facilities such as Ski Dubai, iFly Dubai, Dreamscape and Ski Egypt, among others. The Company is parent to the consumer finance company 'Najm', and a Fashion, Home and Specialty retail business representing international brands such as Abercrombie & Fitch, Hollister, AllSaints, lululemon athletica, Crate & Barrel, Maisons du Monde and LEGO. In addition, Majid Al Futtaim operates Enova, a facility and energy management company, through a joint venture operation with Veolia, a global leader in optimised environment resource management.

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