

PRESS RELEASE

Enova and Inmaquip join forces to better satisfy needs of Middle East's airports and travelers alike

Joint holistic offer for airports following recent MoU by Enova, the region's Energy & Facilities Management leader, and Inmaquip, one of the world's largest aviation engineering solution providers

Air traffic expected to double by 2031¹ with the Middle East accounting for a 18% share², according to the Airports Council International (ACI)

Dubai, United Arab Emirates, May 1: Enova, the Middle East's leading Energy & Facilities Management specialist, and Inmaquip, one of the world's largest aviation engineering solution provider of airport equipment, installation and maintenance, have joined forces and are now presenting an unrivaled holistic offer to the Middle East's region airports, with a strong focus on passenger well-being.

The companies, which are participating jointly at the Dubai Airport Show next week, have recently signed a Memorandum of Understanding to combine their complementary expertise in Facilities Management, Operations & Maintenance services, and Energy Management. This partnership allows to meet all airport needs at once, from increased service efficiency and management of specialized airport systems to enhanced passenger comfort and safety.

"Passenger experience defines the quality of airport operations, making it a key priority for us together with increased efficiency and a reduction of utilities cost. Staying true to our vision of servicing our customers' customers, Enova has, for a long time, been delivering high-end Energy & Facilities Management services to airports across the Middle East, so travelers can experience the utmost comfort, efficiency, and safety," said Anne Le Guennec, CEO of Enova.

Enova is a long-standing regional expert in airport maintenance services, with bases in the Gulf, Levant, and North Africa. Because not all airports have the same needs, Enova has developed MOOVE, a range of offers that guarantees strong and immediate results. Enhancing comfort, design, and sustainability, this 'one-stop shop', tailor-made package for the transportation industry boosts efficiency and guarantees performance of all managed

¹ [ACI releases the World Airport Traffic Forecasts 2017-2014](#)

² [ACI World Airport Traffic Forecasts 2017-2040: Infographic](#)

assets, resulting in cost reductions, while simultaneously increasing passenger comfort and allowing the clients to focus on their core business.

The announcement comes at a busy time for the aviation and transportation industry. Air traffic is expected to double by 2031, according to projections from the Airports Council International (ACI). The Middle East business is forecasted to be responsible for nearly 18% of this growth, thanks to its strategic location that has allowed it to become a global hub.

“As air travel is booming, accommodating the growing flow of passengers and ensuring 24/7 service continuity is one of the biggest challenges of airport management. Airports face fierce competition forcing them to expand and re-invent their services to suit both increased air traffic and high passenger expectations,” explained Le Guennec. “Our newly formed partnership with Inmaquip allows Enova to enhance the service offering tailored to the aviation sector, enabling us to provide an all-encompassing solution,” she added.

Pablo Steer, CEO of Inmaquip, agreed: “This venture fits perfectly with our vision to become the most reliable global solution provider for the installation and maintenance of specialized airport equipment. In Enova, we have found the ideal partner, potentiating our services and enabling us to satisfy our clients’ needs even more efficiently. Our customers will benefit from a local presence and professional support, provided under a very competitive model.”

Enova is present in seven countries across the MENA region and showcases a broad portfolio of clients, among which Sharjah International Airport (since 2011) and Abu Dhabi’s Al Ain International Airport (since 2013). Being a joint venture between the Dubai-based conglomerate Majid Al Futtaim and French leader in optimized resource management Veolia, Enova guarantees reductions in energy and water consumption, thus improving the airport’s environmental footprint and generating sustainable savings over the long term. These are key steps towards the Airport Carbon Accreditation system which Enova can support the implementation in full.

Inmaquip has established itself as a global leader in airport equipment installation and maintenance with more than 70 projects in over 50 cities spread across all 5 continents. Boasting a presence in 31 countries, its capabilities include the provision, installation, and structural assembly of mechanical, electrical, and electronic equipment. It also offers a comprehensive maintenance plan that includes preventive maintenance, modifications, refurbishment, and emergency repairs.

The Airport Show 2018 is the world’s largest annual airport exhibition. It runs from May 7 to 9 at Dubai International Convention & Exhibition Centre (DICEC). Enova and Inmaquip are exhibiting at booth 4001, hall 4. For further details, visit www.enova-me.com, <http://www.inmaquip.com> and www.theairportshow.com.

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Photo caption: Pablo Steer, CEO of Inmaquip, and Anne Le Guennec, CEO of Enova, sign a Memorandum of Understanding (MoU) on the provision of Operations & Maintenance services for Middle Eastern airports

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About Enova

Enova is the regional leader in integrated energy and multi-technical services, delivering comprehensive services to its clients. It provides performance-based Energy & Facilities Management solutions that help customers achieve their financial, operational, and environmental targets. With more than 2,000 highly trained and multi-skilled employees, Enova serves a wide portfolio of clients in the public, residential, commercial, industrial and healthcare sectors across the region.

Enova was created in 2002 as a joint venture between Majid Al Futtaim and Veolia. Majid Al Futtaim is the leading shopping malls, communities, retail and leisure pioneer across the Middle East, Africa and Asia. Veolia is a global leader in optimized resource management, designing and providing water, waste, and energy management solutions that contribute to the sustainable development of communities and industries.

www.enova-me.com

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About Inmaquip

INMAQUIP was founded 13 years ago in Panama City to satisfy our customers with installation and maintenance of high tech equipment. Our main operation office is settled in Panama, and we have offices around the world such as Ecuador, Colombia and Spain.

INMAQUIP has a very extensive experience in projects around the world with the strictest quality measures and safety guidelines that international airports, ports and big projects demand.

The globalization and the modernization is the reason why INMAQUIP is specialized in this area of high tech equipment, working in a continuous improvement process to reduce operation costs and increase the efficiency of the equipment. INMAQUIP's commitment is permanent, focused to the highest standards of quality so that our clients obtain the highest satisfaction, quality, competitive prices, and opportune deliveries.

Our engineers have very extensive experience on mechanical, electrical, electronical, computer systems, and other type of works. This experience is always attached to continuous training to be up to date with the new technology.

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 <https://twitter.com/InmaquipSA>

About Veolia Group

Veolia group is the global leader in optimized resource management. With nearly 169,000 employees worldwide, the Group designs and provides water, waste and energy management solutions that contribute to the sustainable development of communities and industries. Through its three complementary business activities, Veolia helps to develop access to resources, preserve available resources, and to replenish them.

In 2017, the Veolia group supplied 96 million people with drinking water and 62 million people with wastewater service, produced nearly 55 million megawatt hours of energy and converted 47 million metric tons of waste into new materials and energy. Veolia Environnement (listed on Paris Euronext: VIE) recorded consolidated revenue of €25.12 billion in 2017 (USD 30.1 billion). www.veolia.com

About Majid Al Futtaim

Founded in 1992, Majid Al Futtaim is the leading shopping mall, communities, retail and leisure pioneer across the Middle East, Africa and Asia.

A remarkable business success story, Majid Al Futtaim started from one man's vision to transform the face of shopping, entertainment and leisure to 'create great moments for everyone, every day'. It has since grown into one of the United Arab Emirates' most respected and successful businesses spanning 15 international markets, employing more than 40,000 people, and obtaining the highest credit rating (BBB) among privately held corporates in the region.

Majid Al Futtaim owns and operates 23 shopping malls, 12 hotels and three mixed-use communities, with further developments underway in the region. The shopping malls portfolio includes Mall of the Emirates, Mall of Egypt, City Centre malls, My City Centre neighbourhood centres, and four community malls which are in joint venture with the Government of Sharjah. The Company is the exclusive franchisee for Carrefour in 38 markets across the Middle East, Africa and Asia, and operates a portfolio of more than 210 outlets in 15 countries.

Majid Al Futtaim operates 318 VOX Cinema screens and 34 Magic Planet family entertainment centres across the region, in addition to iconic leisure and entertainment facilities such as Ski Dubai, Orbi Dubai and Ski Egypt, among others. The Company is parent to the consumer finance company Najm, a fashion retail business representing international brands such as Abercrombie & Fitch, AllSaints, lululemon athletica, Crate & Barrel and Maisons du Monde; and a healthcare business that operates City Centre Clinics. In addition, Majid Al Futtaim operates Enova, a facility and energy management company, through a joint venture operation with Veolia, a global leader in optimised environment resource management. The Company also owns the rights to The LEGO Store and American Girl in the Middle East and operates in the food and beverage industry through a partnership with Gourmet Gulf. www.majidalfuttaim.com

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